

Message Text

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ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 CAB-05 CIAE-00 COME-00 DODE-00

DOTe-00 INR-07 NSAE-00 FAA-00 L-02 SS-15 NSC-05

USIA-15 /067 W

----- 095634

R 252045Z MAR 75

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC 6253

UNCLAS GUATEMALA 1558

E.O. 11652 N/A

TAGS: EAIR, BEXP, GT

SUBJECT: CIVAIR - PROMOTIONAL TOUR, SIKORSKY S-58T HELICOPTER

REF: STATE A) 49882 B) 53320.

1. RE REQUEST IN PARAGRAPH 4 OF REFTEL B, EMBASSY, EITHER DIRECTLY OR THROUGH MILGRP WILL COORDINATE WITH GUATEMALA AIR FORCE (GAF), FOR HANGAR SPACE, MAINTENANCE FACILITIES, WORK PLATFORM STANDS, AUX POWER UNITS, FUEL (JA-1, JP-4 NOT AVAILABLE), ETC. IF ANY DIFFICULTIES ARISE WITH ARRANGEMENTS, WILL ADVISE. IF GAF BRIEFING ROOM AT AIRPORT UNAVAILABLE, SIKORSKY WILL BE ABLE TO USE EMBASSY AUDITORIUM (EMBASSY IS LESS THAN 10 MINUTE CAR RIDE FROM AIRPORT). PROJECTORS, SCREEN AND OPEERATOR (AT \$5 PER DAY) AVAILABLE THROUGH USIS. COCKTAIL OR BUFFET NOT WARRANTED.

2. IN ADDITION TO POTENTIAL CUSTOMERS MENTIONED REFTEL A, EMBASSY SUGGEST SIKORSKY INVITE FOLLOWING TO AIRPORT DEMONSTRATION AND BRIEFING:

MINISTRY OF COMMUNICATIONS AND PUBLIC WORKS

PALACIO NACIONAL

MINISTER: RICARDO ARGUEDAS

VICE MINISTER: JAIME CACERES KNOW.

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INDE (NATIONAL ELECTRIFICATION INSTITUTE)

6A. AVE. 2-73, ZONA 4
MANAGER: JOAQUIN GODOY ORANTES

DIRECCION GENERAL DE AERONAUTICA CIVIL
AEROPUERTO LA AURORA, ZONA 13
DIRECTOR: COL. RAUL ALVAREZ B.
ASST. DIRECTOR: TNTE. CESAR DAVILA

FYDEP (PETEN DEVELOPMENT AGENCY)
11 AVE "B" 32-46, ZONA 5
MANAGER: MATEO CORDON MERAZ
ASST. MANAGER: PUBLIO MUNDUATE

AVIATECA
AVE. HINCAPIE, ZONA 13
DIRECTOR: JORGE SENN BONILLA
OPERATIONS MGR.: FRANCISCO GONZALEZ

ONEIDA S.A.
AVE. REFORMA 15-54, ZONA 9
MANAGER: TED HOLCOMBE

ALL ADDRESSES IN GUATEMALA CITY, GUATEMALA.

3. USIS WILLING HANDLE PRE-ARRIVAL PUBLICITY IF APPROPRIATE
MATERIALS RECEIVED BY APRIL 24. EMBASSY ECON/COML SECTION
WILLING HANDLE INVITATIONS TO POTENTIAL GUATEMALAN CUSTOMERS.

4. SIKORSKY SHOULD BE AWARE THAT TO BEST OF EMBASSY KNOWLEDGE,
GAF FUNDS FOR MAJOR EQUIPMENT PURCHASES FULLY COMMITTED FOR
THIS YEAR AND NEXT AND DO NOT INCLUDE HELICOPTER SUCH AS
S58T. WE RECOMMEND THAT SALES EFFORT BE CONCENTRATED ON
CIVILIAN USERS.
MELOY

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NNN

Message Attributes

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Margaret P. Grafeld
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